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**SIGNS**  
**In Motion Ltd**

### **Benefits of networking with neighbours**

Our business moved to a newly constructed business park 5 months ago, introducing ourselves to our neighbours involved the usual niceties etc.

We have found that being a sign writing company holds a fascination to others, so our visitors are many and frequent.

During the course of one of these visits our immediate neighbour noticed a particular job which we all find the most gruelling. Removing old vinyls from an old van.

This neighbour, from Innotec Supplies Ltd was in our workshop purely by coincidence this particular day, noticing our plight suggested one of their products might help. Off he went and came back with a small aerosol can containing seal and bond remover, after one good spraying the vinyl came off easily and also the glue, we noticed that when the vehicle was stripped, that the time taken to do this job was easily cut in half.

To finish off and remove the outer black line left by the vinyl through shrinkage, and to help prepare the vehicle for application of new vinyls, we used their Easy clean spray, I have to say the finish this leaves, is far superior to using white spirit and meths.

On collection of the vehicle, our customer thought we had polished his van.

Since then we have moved on to using their bonding tapes, double sided tapes and we can not believe that through our good luck of coincidence and location, have stumbled on a business that can provide a product so useful to our industry.

Neil Philpott  
Director